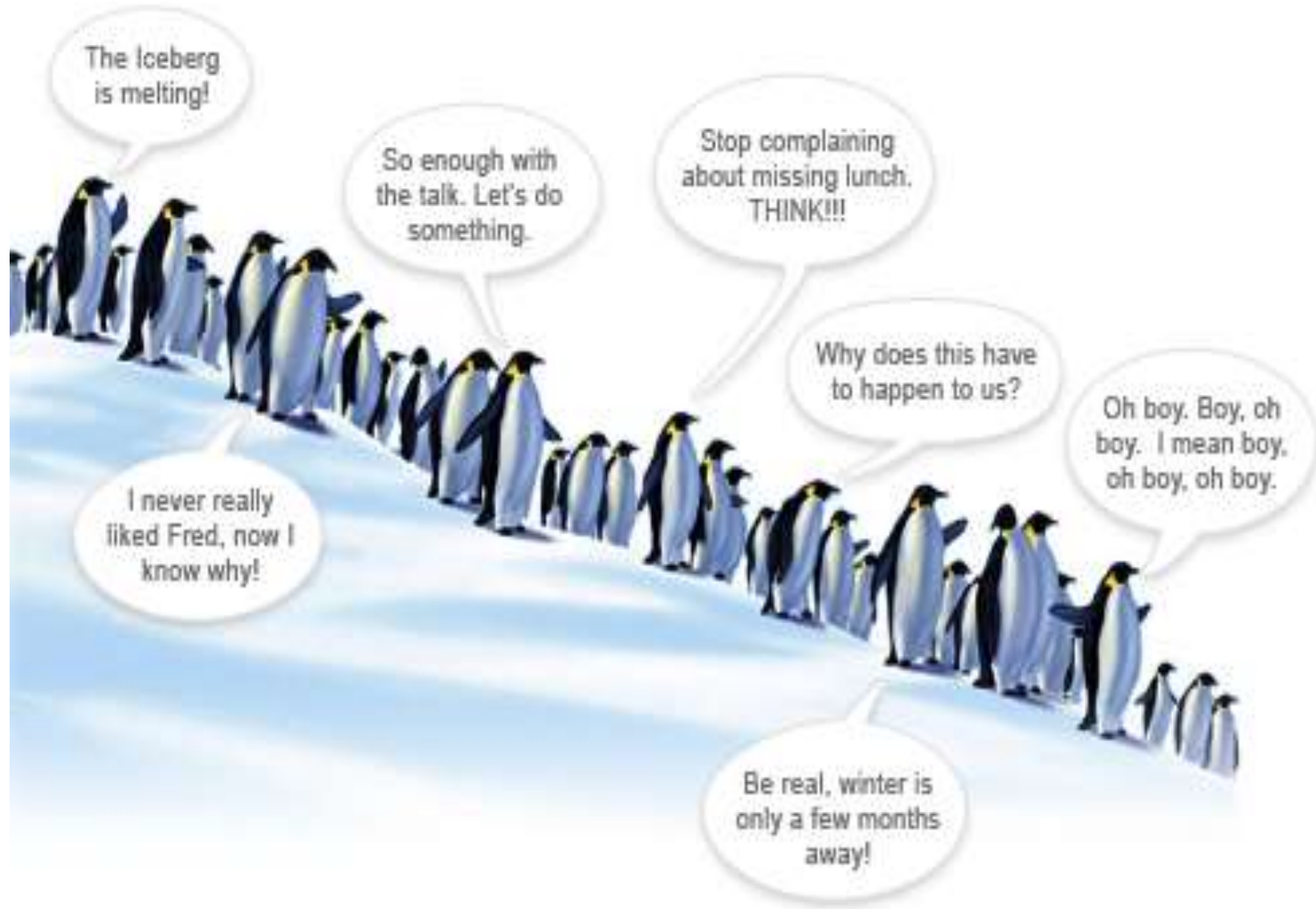


I. TUNING EDUCATION & TRAINING IN EUROPE

THE ISSUE OF EMPLOYABILITY



My hope: **Not This**



Nor This!



Mick Coulas

it is possible to
put lipstick on a
pig - but it stays a
pig.

Achieving a
common
understanding
Universities of
Applied Sciences is
much more than
putting on lipstick
- and much more
than lipservice

PARITY OF ESTEEM

- **TECHNICAL & VOCATIONAL EDUCATION & TRAINING (TVET) IS ONE PRIORITY SUBSECTOR OF UNESCO (BESIDE LITERACY AND HIGHER EDUCATION) TO FOSTER **INCLUSIVE AND EQUITABLE** QUALITY EDUCATION AND **LIFELONG LEARNING OPPORTUNITIES** FOR ALL**
- **FOCUS: UNLEASH THE POTENTIAL **TO MEET SKILLS NEEDS OF INDIVIDUALS, ENTERPRISES AND SOCIETIES** (2016-2021 RECOMMENDATION & STRATEGY)**

Terms used

Vocation

Originally activities an individual feels to do and go for. Generally a work that requires a particular set of skills acquired through experience or through training but not necessarily depending on a college degree. These would include plumber, electrician, mechanic, etc.

In some countries you need to attend vocational schools (day-release, part-time, full-time, sandwich...), while doing an apprenticeship / training-off-the job – training-on-the job)

Profession

Could be one of the above but generally reference to a doctor, lawyer, nurse or other skilled worker who was required to obtain college/university education&training

Occupation

A person's job, a regular activity or hobby in which a person has to demonstrate her/his knowledge, skills and competence (authority/responsibility)

APPLIED SCIENCES

GENERAL MISSION

ACADEMIC DISCIPLINES WHICH ORIENT THEIR RESEARCH AND LEARNING/TEACHING ON SUITABILITY, ACCEPTABILITY, FEASIBILITY AND SUSTAINABILITY WITH THE INTENTION OF APPLICATION AND TRANSFER WITHIN THEIR PRESENT AND ANTICIPATED FUTURE ENVIRONMENT.

APPLIED SCIENCES

VISION

**WITHIN THE NATIONAL MISSION THE IDEA WHERE THE INSTITUTION WANTS
TO BE WITHIN THE SCOPE OF AN ACADMIC / ECONOMIC HORIZON**

— ARISTOTELES —



BRUNELLO CUCINELLI

THINK POINT

Who are we?

HEI Governance

- Whom should the HEI serve?
- How are the purposes determined?

Institutional ethics

- Which purposes should be prioritised?
- Why?

Institutional purpose

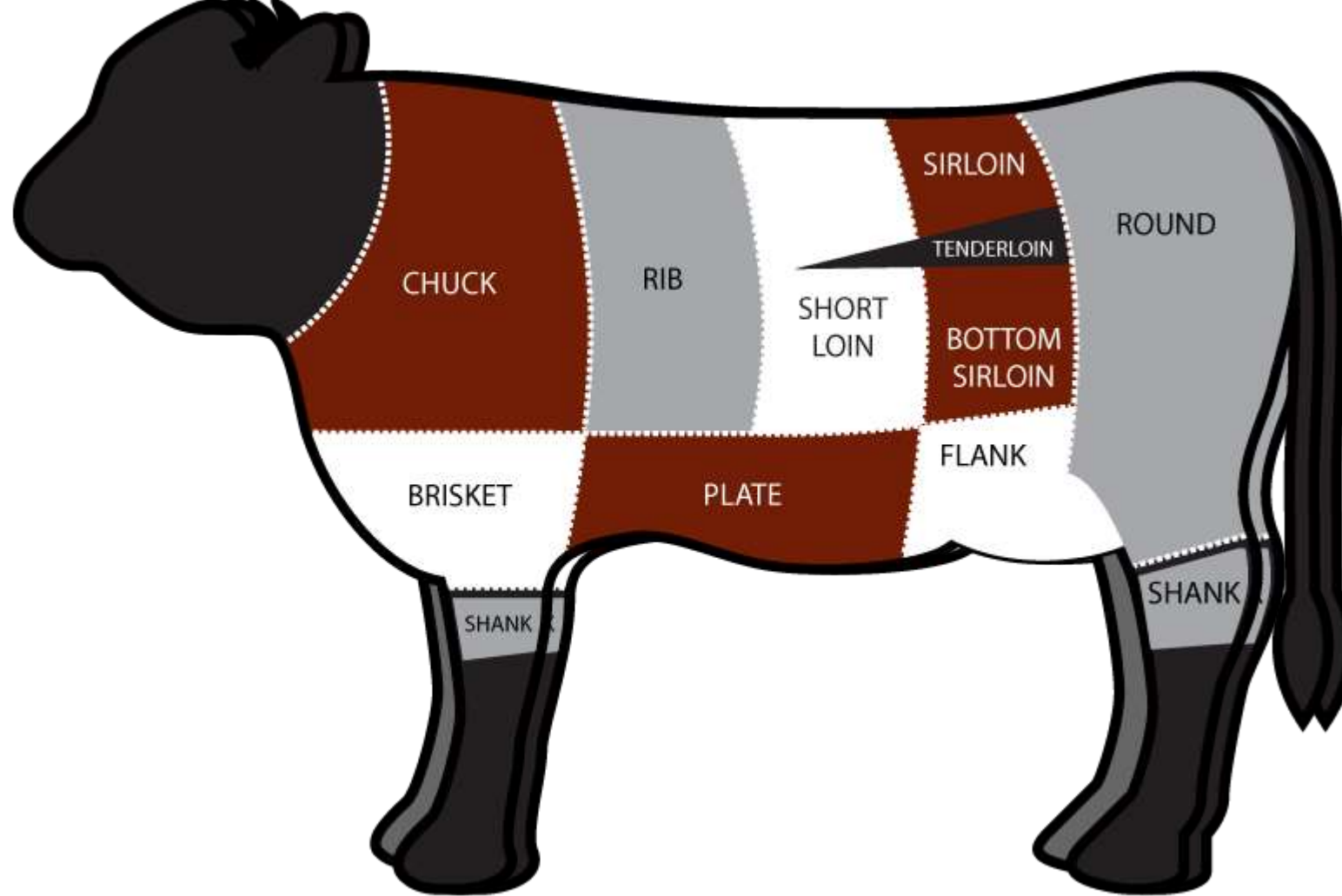
- Institutional values
- Mission Statement
- Objectives

Stakeholders' expectations

- Whom does the institution serve?

Cultural context

- Which purposes are prioritised?
- Why?



This is an organisational chart that shows the different parts of a cow.

In a real cow the parts are not aware that they are parts.

They do not have trouble sharing information. They smoothly and naturally work together, as one unit. As a cow. And you have only one question to answer.

Do you want your organisation to work like a chart? Or a cow?

(Anderson & Lemke, NY, advertisement for SAP, Canada)

Rationale

- What are the characteristics of a bachelor / master / doctorate degree of our institution?
- To which extent do they differ from other institutions or not?
- Why do we do this?

Guiding Thoughts

Answers from the perspective of four key quality characteristics:

- **Suitability:** Do we address the key issues relating to the opportunities and constraints we face?
- **Acceptability:** Do we meet the expectation of the stakeholders and the wider society?
- **Feasibility:** Do our structures and processes work in practice? Are the resources available?
- **Sustainability:** Can the outcomes sustain? Can the processes in place be repeated? Is it necessary to adapt or develop alternative structures, processes or outcomes?

Guiding Thoughts for monitoring quality

Along three main questions:

Which are the organisational design elements that interlink to support the intended strategy to achieve the SMART objectives? (= structures; tool: 7-S-McKinsey)

Are learning, teaching and assessment processes aligned to correspond to each other to achieve the SMART objectives? (processes; tool: PDCA-Deming Cycle)

How do the outcomes of the SMART objectives look like from various perspectives, i.e. learning, research and resources? (outcomes; tool: Academic Scorecard-Kaplan and Norton)

DIFFERENT PERSPECTIVES

HOW DO ACADEMICS THINK?

LONG TERM – BEST FIT

INTEREST OF STAKEHOLDERS

- **ANALYTICAL**
- **SYNTHETICAL**
- **EVALUATIVE**
- **CRITICAL**

HOW DO ENTREPRENEURS THINK?

SHORT TERM – BEST FIT

INTEREST OF SHAREHOLDERS

- **ANALYTICAL**
- **SYNTHETICAL**
- **EVALUATIVE**
- **CRITICAL**

MONTENEGRO

MANY SMES / AGRICULTURAL AREAS

- **ONE PUBLIC UNIVERSITY**
- **ORIENTED TOWARDS SKILL NEEDS IN MONTENEGRO?**

SOME MULTINATIONALS / URBAN AREAS

- **FEW PRIVATE UNIVERSITIES**
- **ORIENTED TOWARD SKILL NEEDS IN MONTENEGRO?**

WHAT IS A QUALIFICATION?

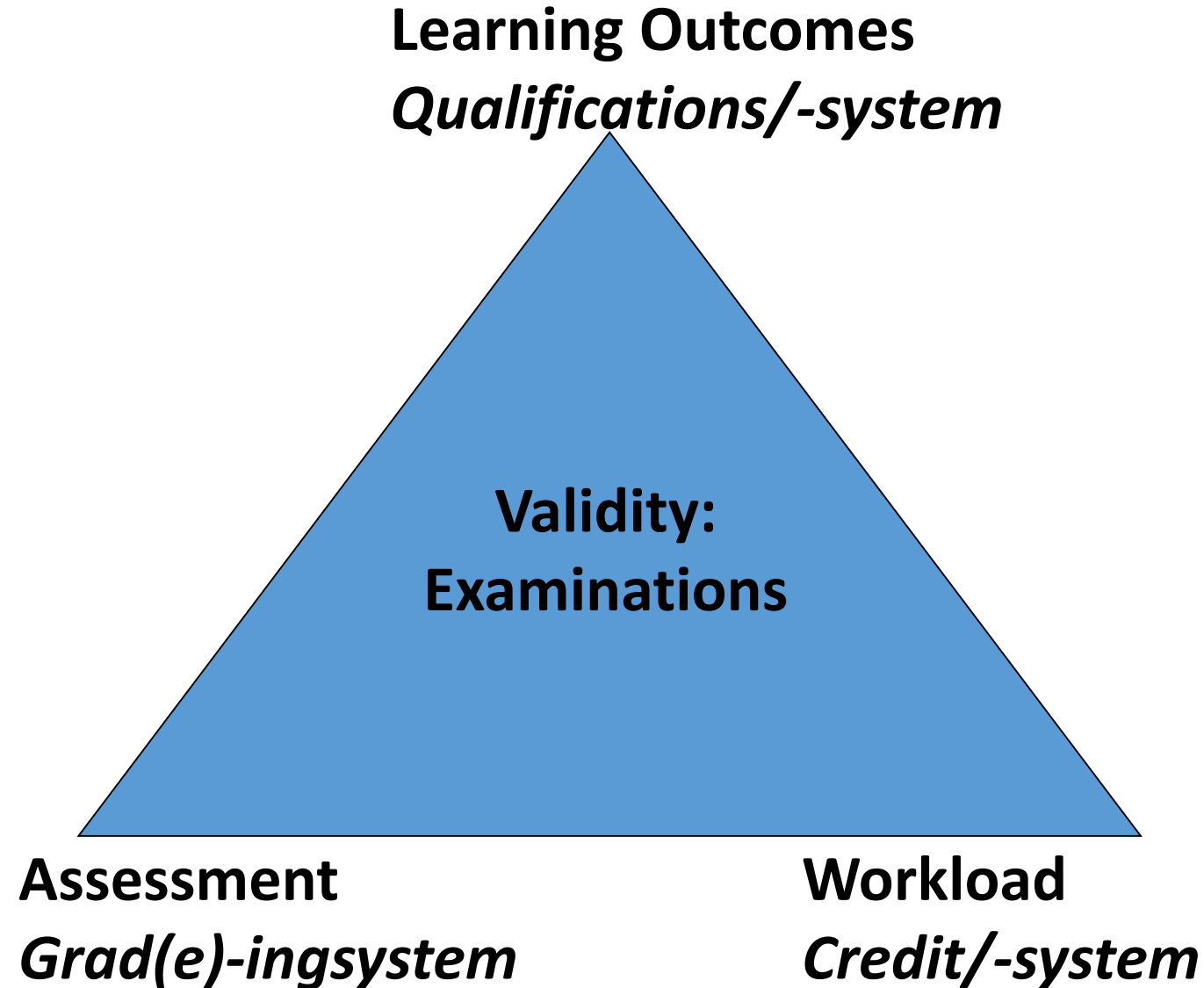
Until recently, a qualification was linked to the successful completion of a given course of study. **ISCED**, the International Standard Classification of Education, developed by UNESCO, was widely used to classify education and training by level. **Success meant** that a student had **completed a course and understood the learning content** required for the qualification.

This is **changing**. In many parts of the world, it is now more important that students show they **master a given set of knowledge, skills and competences than how they have acquired them, and over what duration**. The focus of qualifications has shifted **from the learning process to the assessment of what has been learnt (the learning outcomes)**. This change is reflected in the **European Qualification Framework (EQF)**, which defines a **qualification as “the formal outcome of an assessment and validation process which is obtained when a competent body determines that an individual has achieved learning outcomes to given standards”**.

Learning Outcomes as Profile of Competences = Qualification

- **Qualification** is the formal standard, which is defined as being the „end“ of a learning path.
- It depicts those **Learning Outcomes** which have been achieved and assessed on this pathway (formal learning)
- These learning outcomes can be achieved in non-formal and informal ways as well – independent of organisations

THE BERMUDA TRIANGLE - Constructive Alignment



The Beginning







Any relationship to today's topic?

Qualifications Framework

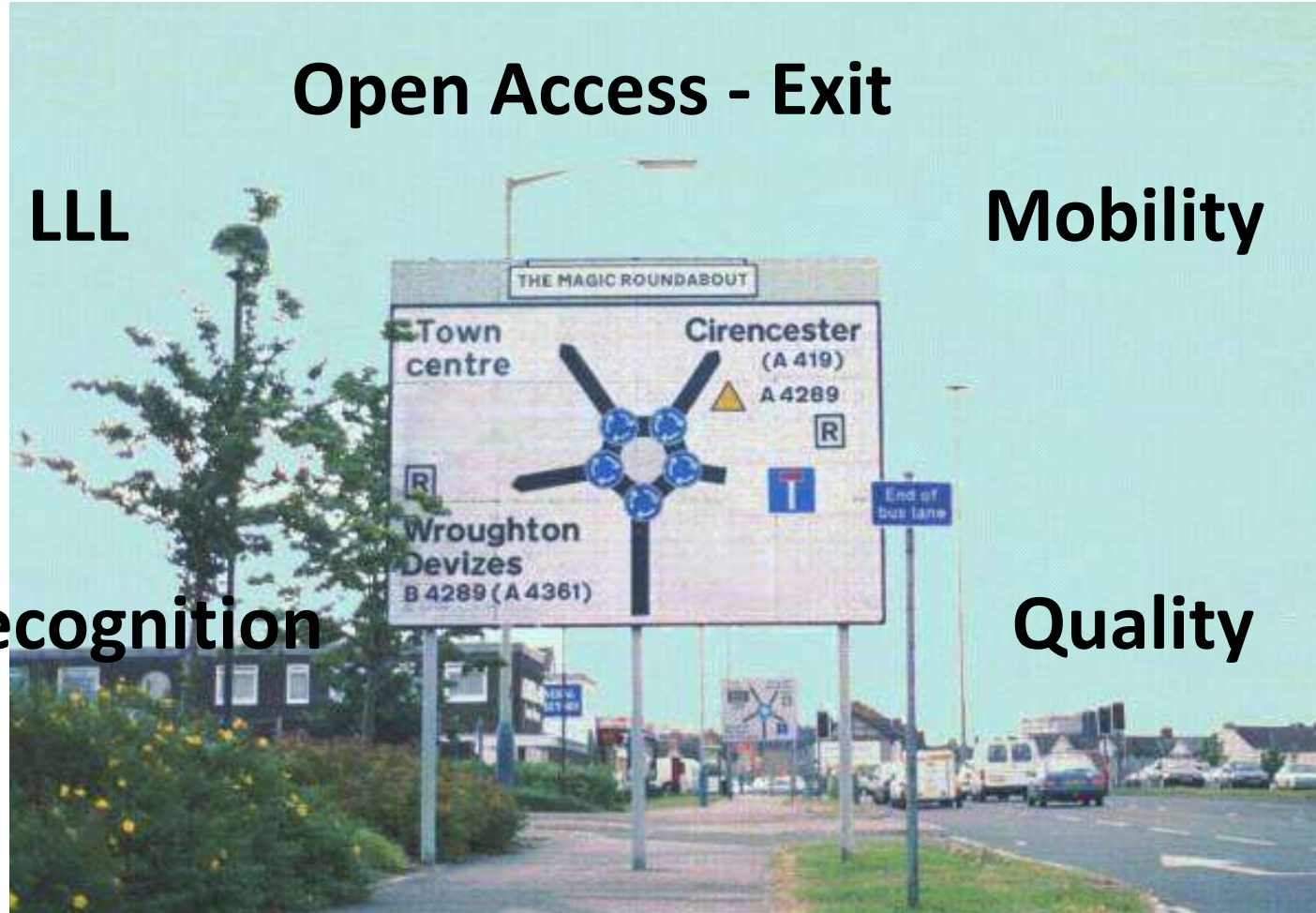
Open Access - Exit

LLL

Mobility

Recognition

Quality



Learning Outcomes: Employability
(Driving Licence)

Learning Pathway

ECTS User's Guide

A route taken by a learner allowing him/her to build knowledge progressively and acquire the desired set of competences.

The learning pathway **may be** signposted...(including the recognition of prior **learning and experience**)

Different pathways may lead to the award of the **same qualification**

It emphasises the choice of the student in reaching the desired educational goals.

EMPLOYABILITY

ABILITY OF A PERSON TO SURVIVE IN A
GIVEN LABOUR MARKET

SELF-EMPLOYED

EMPLOYED BY OTHERS

***Fundamental Importance:
Weighted Ranking of the Most Important Competences (All Subjects)***

Graduates	Employers	Academics
1 Capacity for analysis and synthesis	1 Capacity to learn	1 Basic knowledge of the field of study
2 Capacity to learn	2 Capacity to apply knowledge in practice	2 Capacity for analysis and synthesis
3 Capacity to apply knowledge in practice	3 Capacity for analysis and synthesis	3 Capacity to learn
4 Elementary computing skills	4 Capacity to adapt to new situations	4 Capacity for generating new ideas (creativity)
5 Capacity to adapt to new situations	5 Interpersonal skills	5 Capacity to apply knowledge in practice

***Fundamental Importance:
Weighted Ranking of the Least Important Competences (All Subjects)***

Graduates	Employers	Academics
Knowledge of a second foreign language	Leadership	Ethical commitment
Ability to work in an international context	Knowledge of a second language	Interpersonal skills
Ethical commitment	Ability to work in an international context	Knowledge of a second language
Appreciation of diversity and multiculturalism	Appreciation of diversity and multiculturalism	Elementary computing skills
Understanding of cultures and customs of other countries	Understanding of cultures and customs of other countries	Appreciation of diversity and multiculturalism

POTENTIAL TOOL (S)

- **QUALIFICATIONS FRAMEWORKS**

- EU AND NATIONAL**

- **LLL**

- **HIGHER EDUCATION**

- NATIONAL**

- **SECTORAL (COULD BE TRANSNATIONAL)**

- **INSTITUTIONAL**



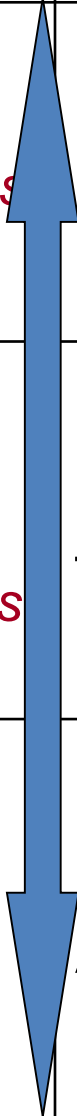
PARADIGM SHIFT

- **LEARNING OUTCOMES AND TOOLS:
THE LEARNING CHAIN**

Guidelines for Learning and Teaching

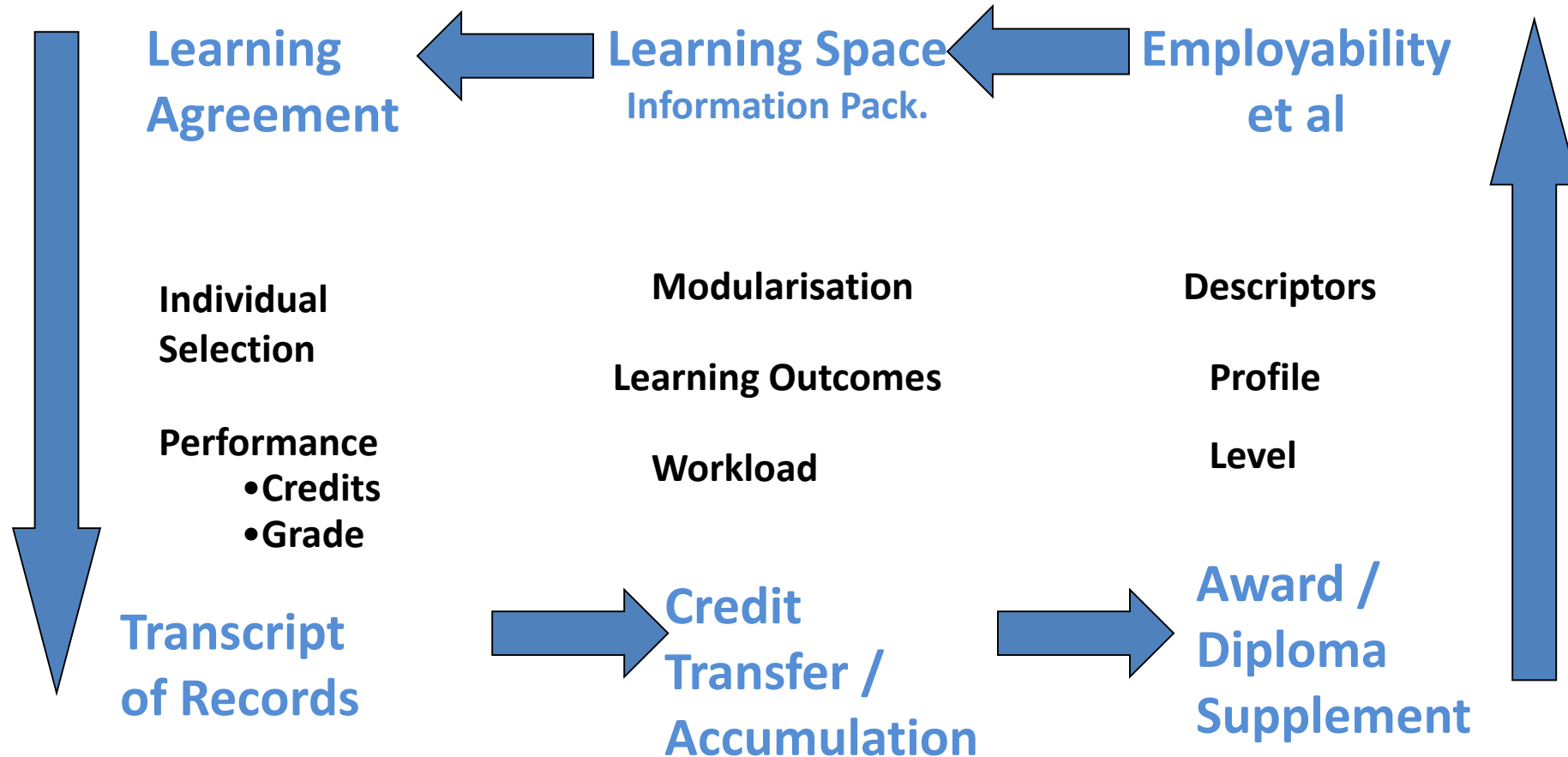
- ESG (and supplementary recommendations), national laws and regulations
- The *guiding principles for learning outcomes* are the **Qualifications Frameworks**, specified within a *changing environment* (PESTEL), the *capabilities of the learner* and the *expectations of the society* (stakeholders), respecting the Lisbon Recognition Convention,
- The description focuses on the key elements of learning, knowledge, skills and competence, adapted according to national interpretation.
- These descriptors establish the standard required for a qualification at a certain level

Goals <i>Declaration</i>	Objectives <i>Measurable</i>	Tools <i>User's friends</i>	References <i>Helpers</i>
Social Dimension Citizen of Europe Employability Lifelong Learning	3 Cycles Learner centred Academic Recognition	Qualifications Framework <i>Learning Outcomes</i> <i>Levels, Credits</i>	EHEA-QFR NQF SQF Institutional QF Module descriptors
	Quality Assurance and Enhancement	ECTS Diploma Supplement <i>Credits and Grades</i> <i>Common structure</i>	Key Features National grades Rating Templates
		Standards and Guidelines / Register	Internal / external Evaluation External Accreditation Peer reviews

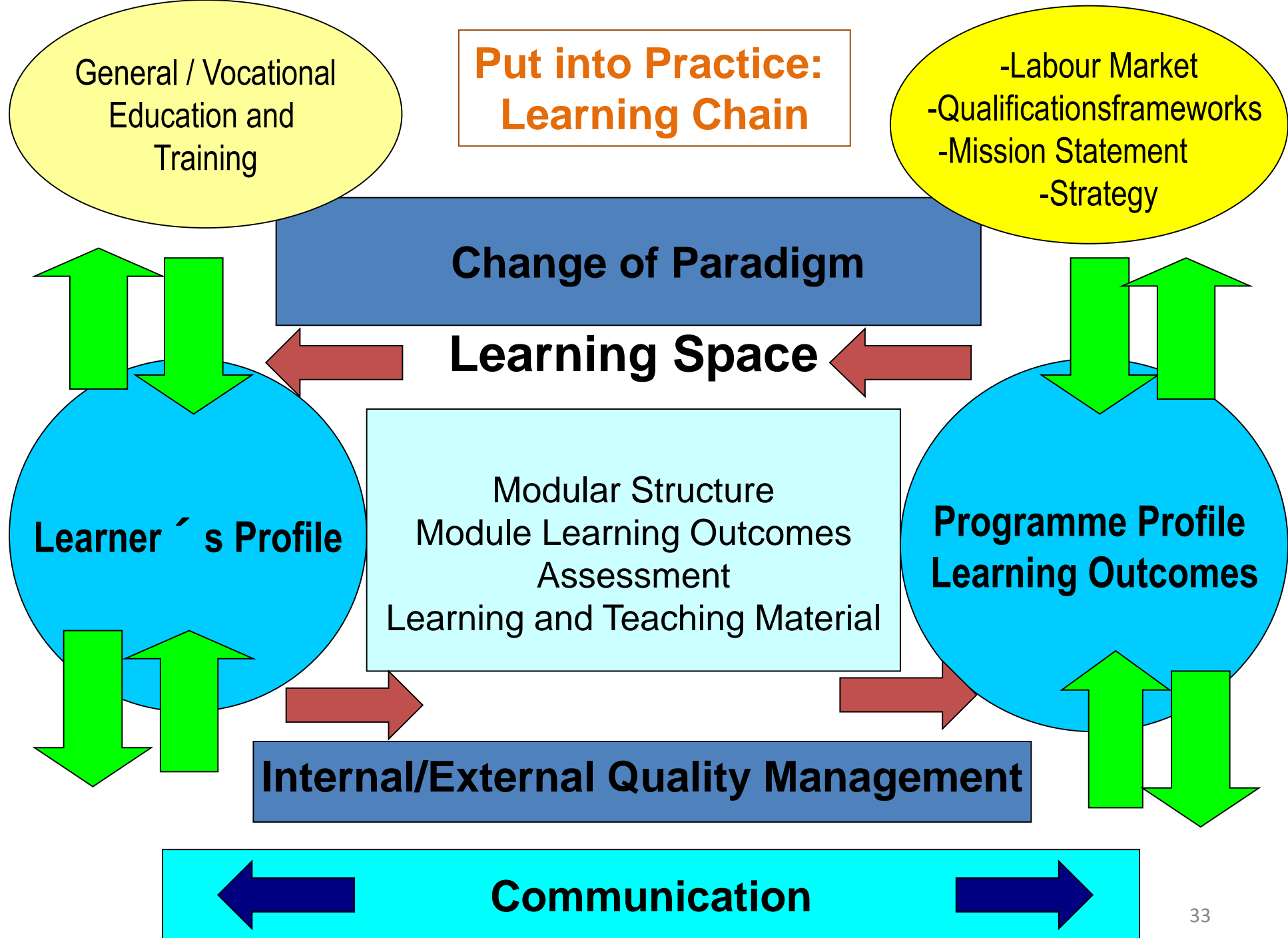


Principles in Practice

Information, Consultation, Analysis processes



Information, Consultation, Analysis processes



TRAINABILITY

- **ABILITY TO LEARN – FROM OTHERS OR BY ONESELF, FORMALLY, NON-FORMALLY AND INFORMALLY**
- **COMPRISES LEARNING, TEACHING AND TRAINING**

TUNING RESULTS OF CURRICULAR COMPARISONS

- **BASED ON QUESTIONNAIRES ACROSS EUROPE AT THE BEGINNING**

Step 1

Key questions:

1. Which syllabi are the essential characteristics of this degree programme?

Without which module would no one consider this as the identified degree programme?

Conclusion: Core modules

Step 2

2. **Which areas could be identified – vertically, horizontally or laterally – for further useful studies (profiling)?**

(**vertical**: specialisation in a narrow sense = deepening; backward/forward integration;

horizontal: interdisciplinary = enlargement;

lateral: unrelated diversification)

Conclusion: Specialisation modules / major / minor / electives / options

Step 3

3. *What else is needed to understand issues, identify and to express them in various ways?*

To which extent can a quantitative approach help to explain these issues?

Conclusion: Support modules

4. *How can I learn and organise myself?*

How can I present / express best what I want to say

Conclusion: Organisation and Communication modules

Step 4

5. *How does theory relate to practice?*

How can I relate theory to practice?

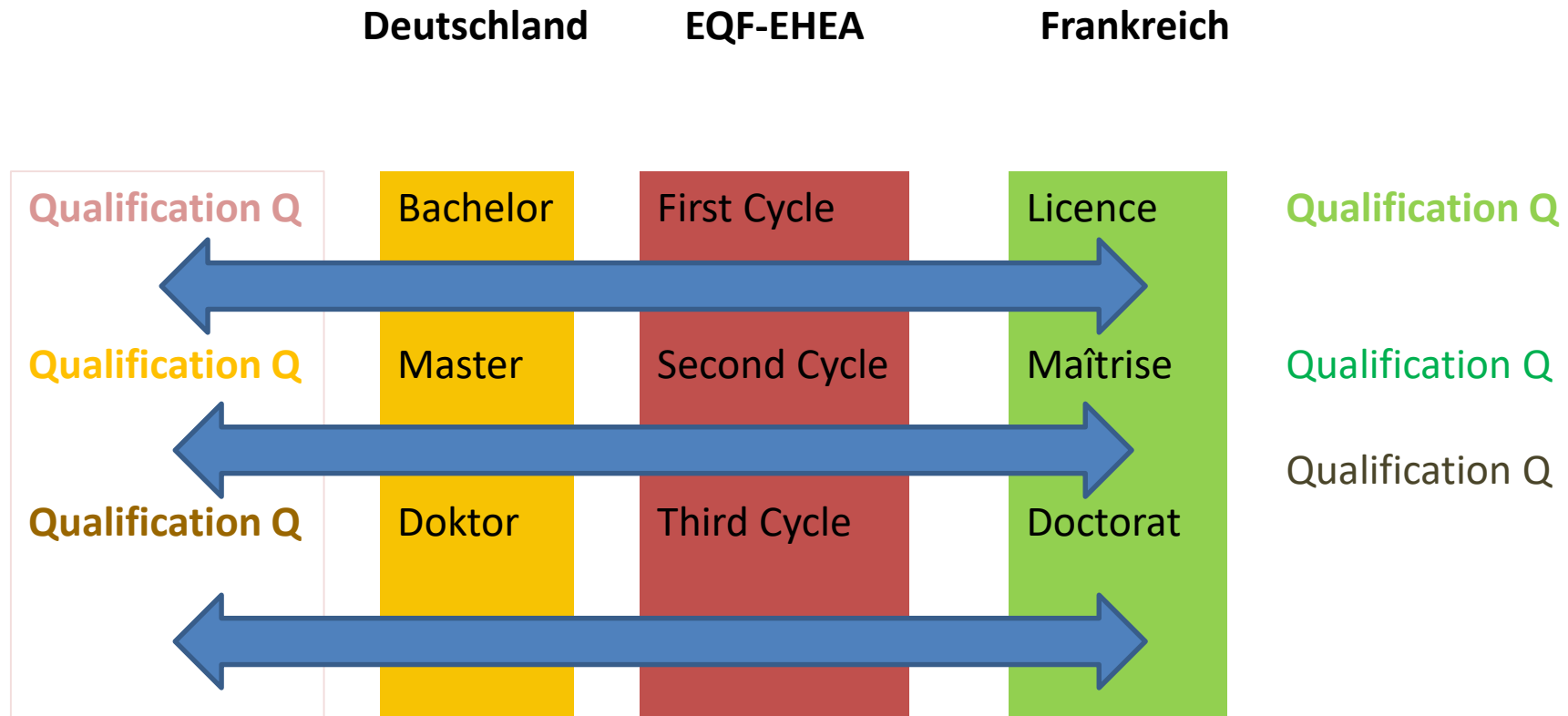
What are the methods?

Conclusion: Transfer modules

FUTURE EXPECTATIONS

- **LLL**
- **BORDERLESS EDUCATION AND TRAINING - PICTURE: OPTIONS**
 - **TRANSPARENCY**
 - **PERMEABILITY**
 - **MOBILITY**
- **DIGITALISATION**
- **CONTINUOUS IMPROVEMENT (QUALITY ASSURANCE AND ENHANCEMENT)**

Qualifications

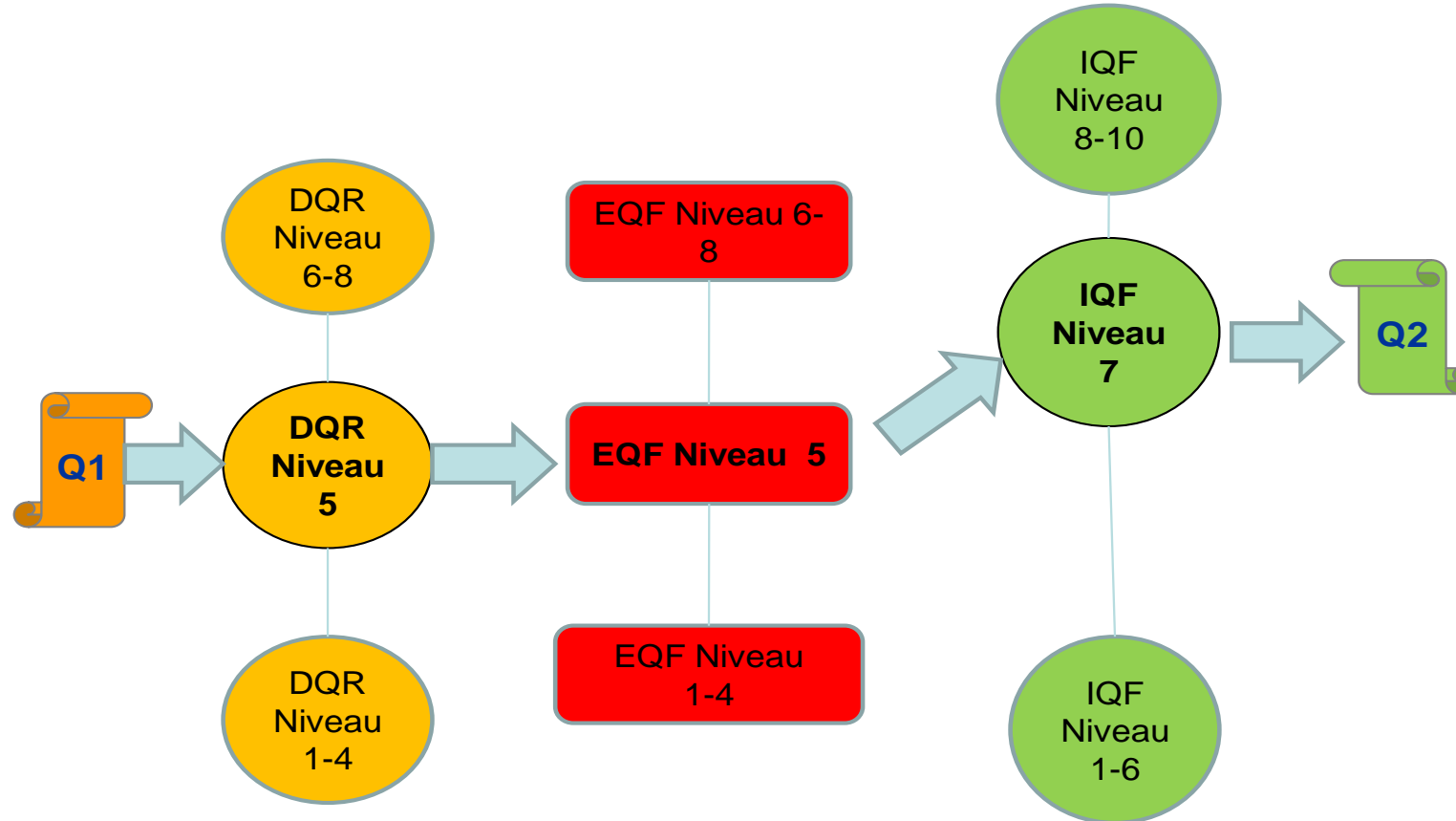


European Qualificationsframework

Opportunity

Land A:
Deutschland

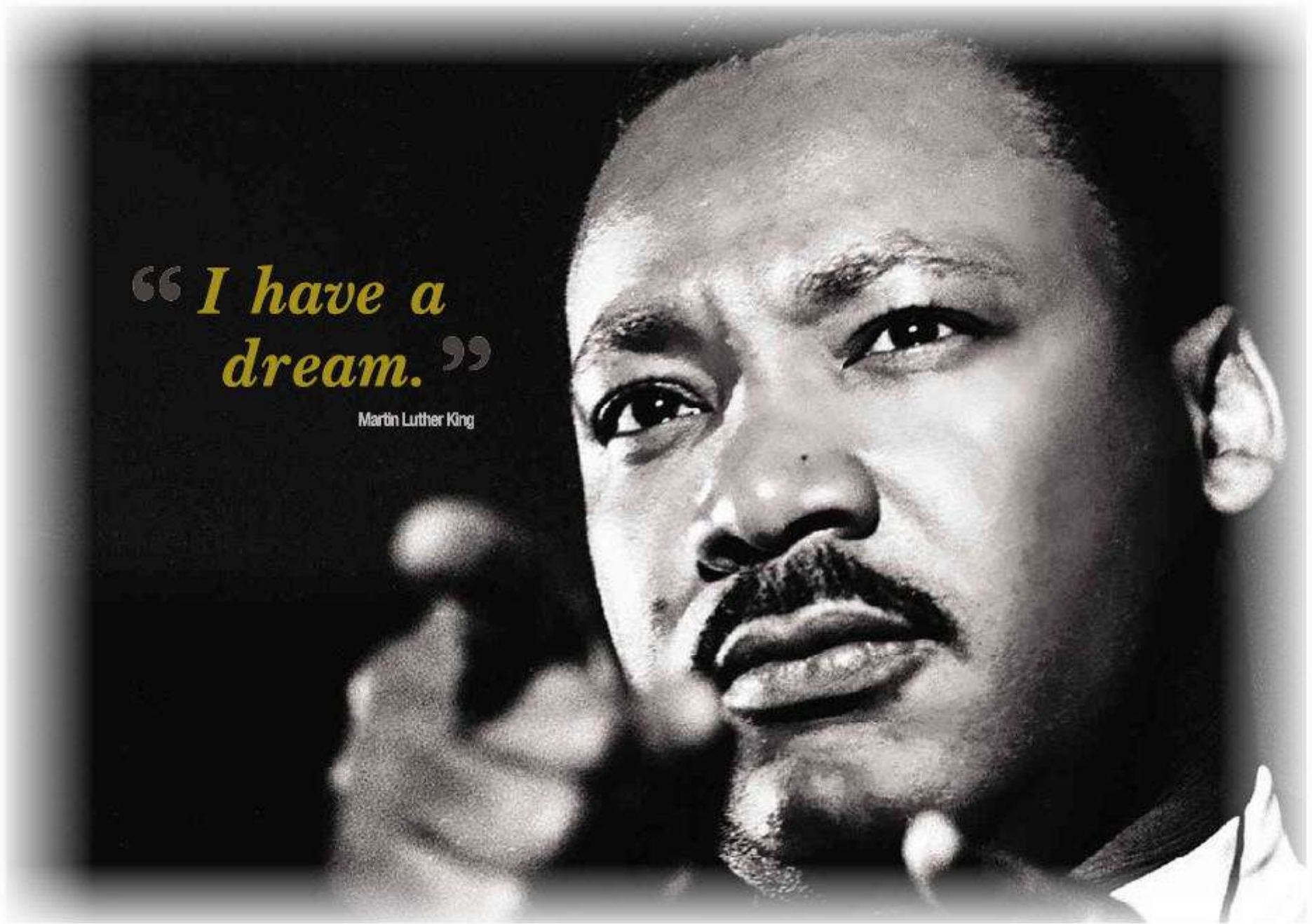
Land B:
Irland

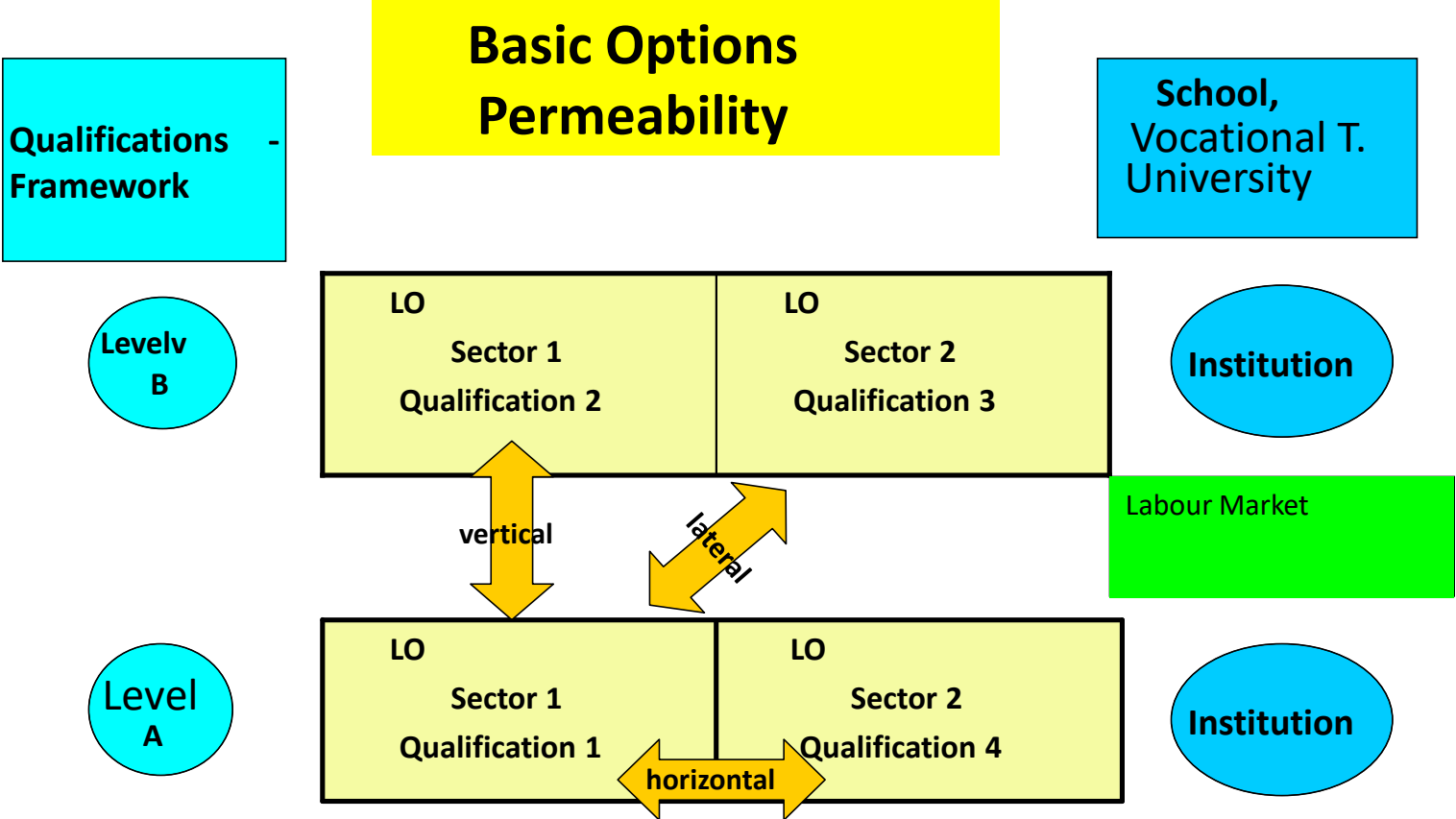


Translation/Legende: Land = country; Q = Qualification; DQR = German Qualifications Framework; Niveau = level; EQF = European Qualifications Framework

*“I have a
dream.”*

Martin Luther King





II. LESSONS LEARNED - GERMANY



HISTORY IN A NUTSHELL

- **1971: FOUNDATION OF GERMAN FACHHOCHSCHULEN**
 - **FORMER INSTITUTIONS**
 - **NEEDS**
 - **MISSION**
 - **NAME (VOCATIONAL CONNOTATION)**
 - **ENGLISH TRANSLATION (GERMANY: UNIVERSITY OF APPLIED SCIENCES – EU: NON-UNIVERSITY)**
 - **RECOGNITION: SAME VALUE BUT OF DIFFERENT TYPE: PARITY OF ESTEEM**
 - **„HOCHSCHULEN“ FÜR ANGEWANDTE WISSENSCHAFTEN (MOST COUNTRIES – „LÄNDER“)**

GERMANY TODAY

- **218 UNIVERSITIES OF APPLIED SCIENCES**
- **REGIONAL COVERAGE - COVERING ALSO RURAL / NEGLECTED AREAS**
- **1,000,000 STUDENTS (TOTAL: 2.9)**
- **DOUBLED IN 20 YEARS**
- **GOLDEN TERM: TRANSFER / APPLY**
- **TODAY: 17% OF LABOUR HAS AN ACADEMIC BACKGROUND**
- **TRADITIONAL VERSUS UNIVERSITIES OF APPLIED SCIENCES: COMPLEMENTARITY**

LESSONS LEARNED

- **SKILLS PROJECT OF THE EU**
- **SECTORAL NEEDS**
- **INSTITUTIONAL NEEDS**
- **COOPERATION**
- **INTERNATIONALISATION**
- **DIGITALISATION**
- **PARITY OF ESTEEM**
- **QUALIFICATIONS FRAMEWORKS**

OSNABRUECK UNIVERSITY OF APPLIED SCIENCES

- **START WINTER SEMESTER 1971/72 - ADVISORY COUNCIL – EVALUATION**
- **MISSION & VISION**
- **ADDITIONAL DISCIPLINE: BUSINESS & MANAGEMENT**
- **1975 RESEARCH FOCUS: FOREIGN LANGUAGE NEEDS**
- **1977 DAAD: STUDIES ABROAD / EU: JOINT-STUDY-PROGRAMMES / PILOT SCHEME**
- **1987 MA MARKETING MANAGEMENT: DISTANCE LEARNING WITH RESIDENTIALS WITH A BRITISH INSTITUTION**
- **1995 MBA**

OSNABRUECK UNIVERSITY OF APPLIED SCIENCES

- **2002 INSTITUTIONAL CHANGE TO „BOLOGNA“**
- **INSTITUTIONAL QUALIFICATIONS FRAMEWORK**
- **LENGTH OF STUDIES**
- **ECTS - COUNSELLORS**
- **LEARNING OUTCOMES**
- **CONSTRUCTIVE ALIGNMENT**

OSNABRUECK UNIVERSITY OF APPLIED SCIENCES

- **ORIENTATION PHASE**
- **BLOCK SEMINARS**
 - **COMPARATIVE / INTERDISCIPLINARY**
 - **BUSINESS GAMES, SEMINARS (CULTURE / POLITICS), EXCURSIONS**
 - **ACROSS SUBJECTS / STUDY-GROUPS / PARTLY ACROSS DISCIPLINES**
- **LANGUAGE SCHOOL**
- **YEAR ABROAD**
 - **STUDY-SEMESTER**
 - **PLACEMENT SEMESTER**
 - **THESIS**

LESSONS LEARNED: OSNABRUECK TOWS – THINKING AHEAD – MOVING FORWARDS

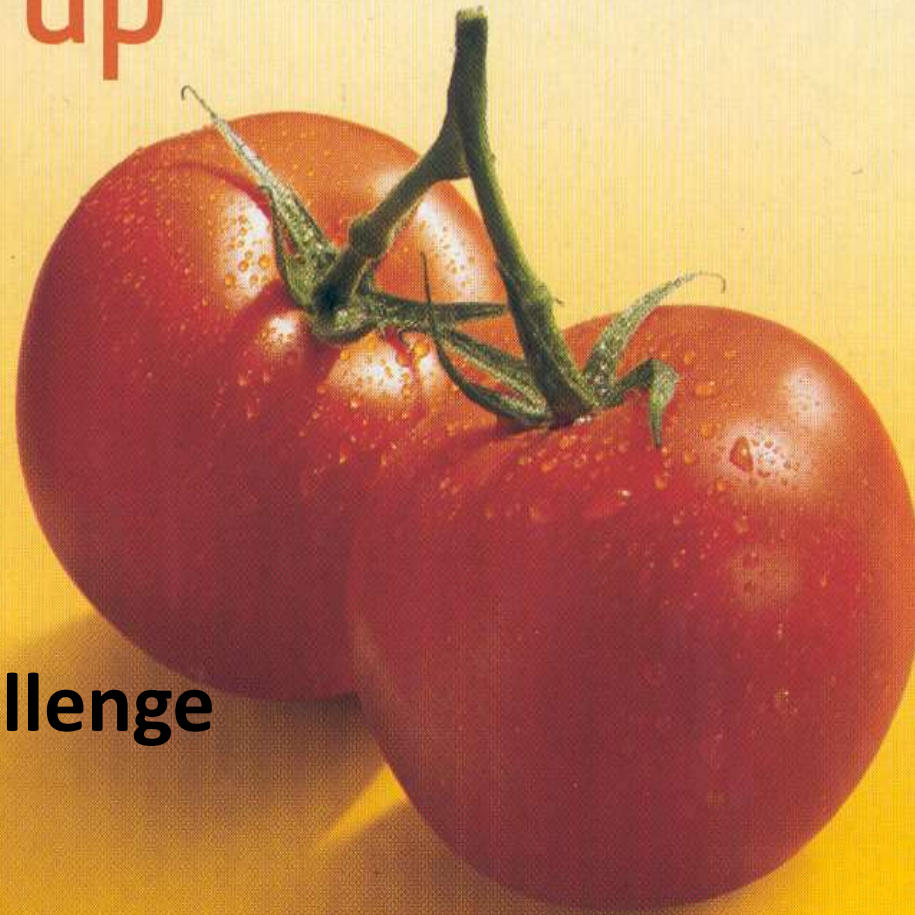
- **CATCH-UP: NOT POLISHING – LIVE IT FRANK SINATRY CASSIUS CLAY CRAWL...ETC MOVING FORWARD**
- **ROLE OF RESEARCH – BASIC VS APPLIED**
- **SEPARATE INFRASTRUCTURE – PARTLY SHARED – SMALL GROUPS**
- **SPECIFIC BACKGROUND OF PROFESSORS: ACADEMIC AND OCCUPATIONAL**
- **RESEARCH VS TEACHING – TEACHING STYLE**
- **ROLE OF TEACHER SEE ARMENIA N PRESENTATION**
- **IMPROVE TOOLS**

III. PROPOSALS FOR APPLIED SCIENCE EDUCATION IN A SMALL COUNTRY LIKE MONTENEGRO

SOME IDEAS



catch up



The challenge



www.austrian.com

LEARNER CENTRED

OPEN PATHWAYS

REPETITIVE OPPORTUNITIES

NOT PUNISHING BUT: SUPPORTING

LIMITED SELECTION – MOTIVATING

NO PARROTS

INDEPENDENT LEARNING

LEARNING IN GROUPS

STAFF

BACKGROUND

TEACHING EXPERIENCE

NOT POLICEMEN

RESEARCH ON SKILL NEEDS IN MONTENEGRO (DIASPORA)

The role of the teacher

- ▶ Change of learning environment: small groups e.g.
- ▶ Role of modern technology
- ▶ See Bloom's taxonomy: not a parrot – independent thinking / creative thinking, taking on responsibility, autonomy
- ▶ Individualisation
- ▶ Facilitating learning in the light of the learning outcomes
- ▶ Cafeteria ? Pick-and-mix?
- ▶ Guidance / Support / Counselling / Coaching / Mentoring
- ▶ No policeman

INFRASTRUCTURE

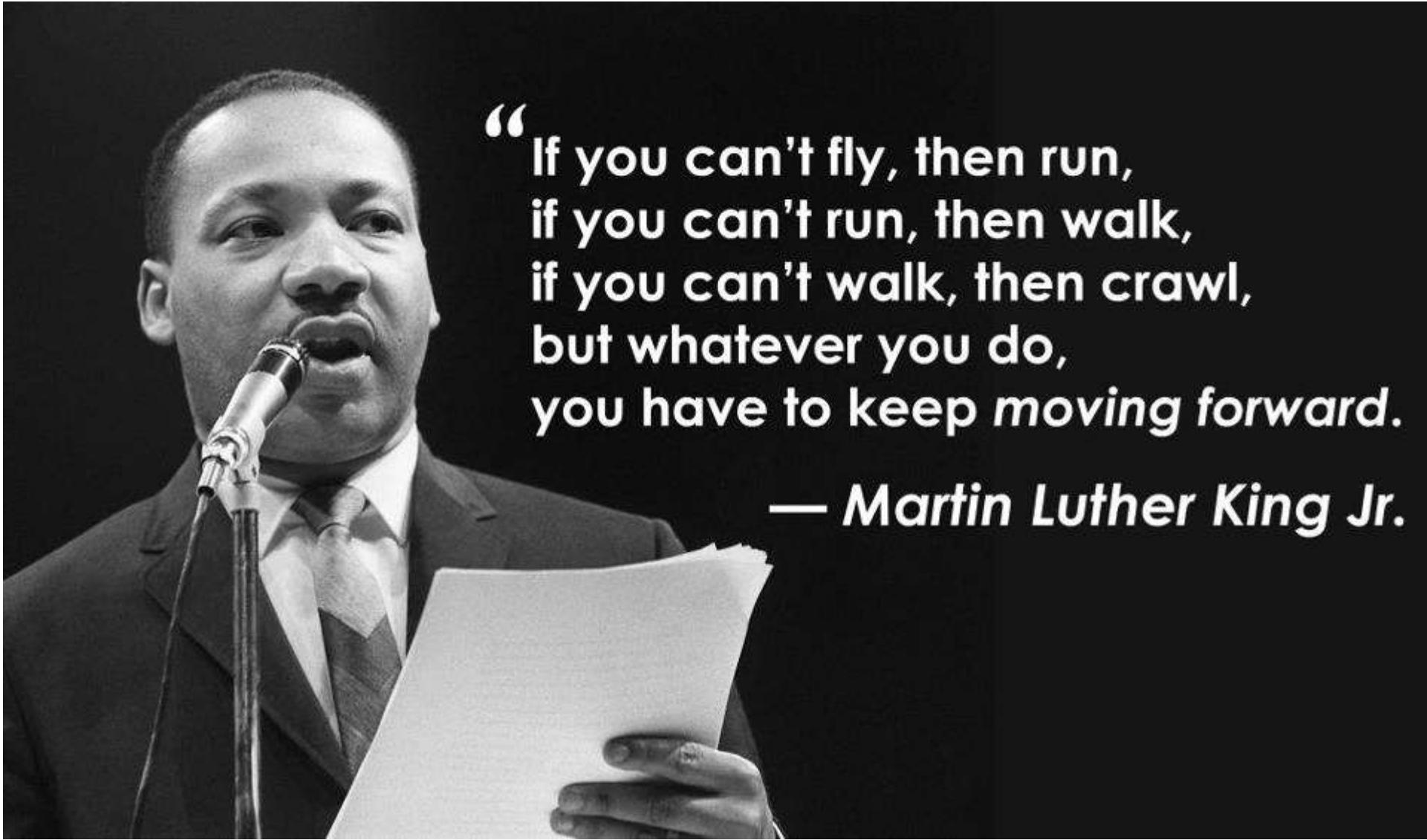
DIGITALISATION

SMALL ROOMS

AREAS FOR INDEPENDENT STUDIES

MENTORING – COACHING

SUPPORTIVE FOR LEARNING CULTURE



**“If you can't fly, then run,
if you can't run, then walk,
if you can't walk, then crawl,
but whatever you do,
you have to keep *moving forward*.**

— *Martin Luther King Jr.*

According to HEA-QF (Dublin Descriptors):

Knowledge

- ***Layers***

Applying knowledge

- ***Getting into your mouth***

Making judgements

- ***Hmmmmm (?)***

Communicate

- ***Friends...***

Learn to learn

- ***Criteria for (fast)food***



Test: Before your meal

According to EQF (LLL):



Learning Outcomes: Burger Knowledge

- ***Layers***

Skills

- ***Getting into your mouth***

Competence

- ***Responsibility for your stomach***

But changing education and training is a slow process! It may take more than a life-time – the Labour Market, however, is changing any time





Zimmermann's
Zwiebel Ketchup
mit Süßungsmittel
250ml

Zimmermann's
Bärlauch Ketchup
mit Süßungsmittel
250ml

Zimmermann's
Wildkräuter Ketchup
mit Süßungsmittel

Zimmermann's
Ingwer Ketchup
mit Süßungsmittel

Zimmermann's
Ketchup

Zimmermann's
Knoblauch Ketchup
mit Süßungsmittel

Zimmermann's
Thai-Ketchup
mit Süßungsmittel



THE END